I. Rationale:

Managing money and understanding the United States financial system are great challenges for newcomers to the U.S.; however, few financial resources exist for adult ESOL learners. To fill the gap and place economic power in the hands of students, the Virginia Adult Learning Resource Center is developing a comprehensive resource for teaching financial literacy skills to adult ESOL students called Money Talks. The project will result in an easy-to-use multilevel multimedia financial literacy toolkit for teachers. Lesson plans, instructional materials, and a teacher’s guide will be available both online and in print.

II. How to Use Picture Stories

Using Picture Stories

- Pictures and picture stories are used throughout the Money Talks lessons to introduce money management concepts and to inspire the practice of the four language skills--listening, speaking, reading, and writing.
- Take time to introduce the story visuals and give students opportunities to generate language related to the story and to react to the story theme. Letting the Pictures Tell the Story is an effective way to introduce and use all the Money Talks picture stories.
  - Additional activities are available in the document How to Use Picture Stories.

Picture Story Technique: Letting the Pictures Tell the Story

Step 1: Before class, read through the picture story text on your own to get a sense of the story theme. During class, guide students to generate a similar story.
(Note: It is not necessary to introduce any reading or writing activities at this point. This activity is meant to open students’ minds to the financial concepts in each unit.)

Step 2: Start by showing the Overhead of the unit’s Picture Story on your overhead projector. Show only one picture at a time, covering up the other pictures. Ask students general questions (e.g., “What is he/she doing?”, “What is that?”, “Why is this happening?”) about each picture to generate the story and a word bank of relevant vocabulary.

Step 3: As students answer, write down one or two key words for each picture on the overhead or on the board. For extra language practice, generate a sentence for each picture and write it on the board.
Step 4: As a class, talk through the story again. Call on students to tell what is going on in each of the pictures. Be sure everyone has the concept of the story theme.

III. Activity Types used in Money Talks

A. Information Gap
In an information gap activity, each student has an incomplete set of information that is completed through communication (e.g., interviews and dialogues) with other students who have a different set of incomplete information.
Example: From *Bogglesworld*

B. Word Web
A word web is a learning tool that encourages students to make visual associations between vocabulary items.
C. Information Grid
In an information grid, students fill in empty squares by asking questions and recording answers. These may be used as ice-breakers (e.g., record 4 students’ heights or birthday months).

V. Needs Analysis
A needs analysis is used to assess student language and content knowledge, interests, and needed skills. This document will also help students prioritize their financial goals.
VI. List of all Units
   A. Literacy
      Introduction to *Money Talks* & Needs Analysis
      Unit 1: Goals and Budgets
      Unit 2: Saving Money

   B. Beginning & Low-intermediate
      Introduction to *Money Talks* & Needs Analysis
      Unit 1: Goals and Budgets
      Unit 2: Basic Banking Services and Checking Accounts
      Unit 3: Savings Accounts
      Unit 4: Credit
      Unit 5: Loans
      Unit 6: Growing your Money

   C. High-intermediate & Advanced
      Introduction to *Money Talks* & Needs Analysis
      Unit 1: Goals and Budgets
      Unit 2: Basic Banking Services
      Unit 3: Checking Accounts
      Unit 4: Savings Accounts
      Unit 5: Credit
      Unit 6: Loans
      Unit 7: Growing your Money

*Each unit of Money Talks includes*
- A Warm-up to activate students’ background knowledge and introduce the lesson topic;
- A Picture Story to present the new content information;
- Picture Story activities to help generate a student-created list vocabulary (See How to Use Picture Stories) and reinforce the new content and vocabulary;
- An Application section in which student apply their new knowledge to their personal lives;
- And a Reflection section that will inform both the students and instructor about the class’s progress.

VII. Instructional FlowChart

*Needs Analysis*
Before beginning the Money Talks units, conduct a need analysis to determine students’ knowledge of the financial concepts included in the curriculum. The Needs Analysis will also help students articulate and prioritize their financial goals, making the Money Talks units more meaningful and personally relevant to students.
Lesson Flow
Based on the results of the Needs Analysis and what students have expressed as areas of interest, begin with the Goals and Budget Unit and progress from there to any level-appropriate unit that will best fill the students’ needs.

While it is encouraged to begin the Money Talks units with the Introduction and Needs Analysis, followed by the Goals and Budget Unit, each unit may be used on its own and in any order, depending on your students’ needs, interests, and language proficiency.